

Demanding Sound Solutions

Ron Spielman started fresh in 2006—but not from scratch.



Ron Spielman built the business his father started into one of the most respected companies in the industry. When he sold it and started Sound Solutions, he knew what his new company would need to thrive.

He hired experienced and trusted staff. He installed capable and flexible equipment. And he invested in systems that could deliver critical functionality immediately and as the company grows.

The result? After 12 months, Sound Solutions has more than \$16 million in revenues and a profit. Ron is hunting for larger quarters and more opportunities.

One thing he's not looking to replace is Sound Solutions' fenestration software system, which manages all functions from estimating through production and shipping. Instead, he's planning to install it in additional window and door ventures this year.

The system: FeneVision from FeneTech.

"I'm leery of software vendor promises," Ron explains. "I'd spent millions on ERP systems that were never fully functional. I had to be sure our fenestration software system would perform as promised and accommodate our ambitions to grow."

"We looked at other software companies. FeneTech came highly recommended. They provided references. They set up a manageable time line and budget."

"In six months we had more functionality for a fraction of what I'd spent previously with a lot less aggravation. We're getting more from this system than any other I've ever had. We purchased a standard accounting system and easily integrated it with FeneVision. I'm getting the information I need."

"When your systems are fully functional, your business has more opportunities. We're growing with the help of FeneVision. I can't imagine pursuing our other business opportunities without it. We couldn't be happier."

Ready to get your window and door or glass business flowing ahead? Contact the Business Development Group at FeneTech today.

FeneVision[®]
Improving the Flow of Business

FENEVISION PRODUCTION CONTROL • FENEVISION INFORMATION CENTER • FENEVISION TRACKING SYSTEM • FENETECH SYSTEMS INTEGRATION
Quotation • Order entry • Pricing • Dynamic product configurator • Capacity planning • Scheduling • Raw material optimization • Machine interfaces
Inventory control • Bar code integration • Invoicing • Remote order entry • Web-based real time status • Shipping management • Accounting integration